

### **BHG RETAIL REIT**

## UNAUDITED FINANCIAL STATEMENTS ANNOUNCEMENT SECOND QUARTER AND HALF YEAR ENDED 30 JUNE 2018

### **Table of Content**

item No.	Description	Page
-	Introduction	2
-	Summary of Group Results	3
1(a)	Consolidated Statement of Total Return and Distribution Statement	4-5
1(b)(i)	Statements of Financial Position	6
1(b)(ii)	Aggregate Amount of Borrowings and Debt Securities	7
1(c)	Consolidated Statement of Cash Flows	8
1(d)(i)	Statements of Changes in Unitholders' Funds	9
1(d)(ii)	Details of Any Changes in Units	10
1(d)(iii)	Total Number of Issued Units	10
1(d)(iv)	Sales, Transfers, Cancellation and/or Use of Treasury Units and Subsidiary Holdings	10
2 & 3	Audit Statement	10
4 & 5	Changes in Accounting Policies	10-11
6	Earnings per Unit and Distribution per Unit	11
7	Net Asset Value per Unit	11
8	Review of the Performance	12
9	Variance from Previous Forecast / Prospect Statement	12
10	Outlook and Prospects	13
11 & 12	Distribution	14
13	General Mandate relating to Interested Person Transactions	14
14	Confirmation pursuant to Rule 720(1) of the Listing Manual	15
15	Confirmation pursuant to Rule 705(5) of the Listing Manual	15

### Introduction

BHG Retail REIT (the "**REIT**") was constituted by a trust deed dated 18 November 2015 (as amended) entered into by BHG Retail Trust Management Pte. Ltd. as Manager of BHG Retail REIT (the "**Manager**") and DBS Trustee Limited as Trustee of BHG Retail REIT (the "**Trustee**"). BHG Retail REIT and its subsidiaries are collectively known as the "**Group**".

The REIT was listed on the Main Board of the Singapore Exchange Securities Trading Limited ("SGX-ST") on 11 December 2015 (the "Listing Date"). The principal investment strategy of BHG Retail REIT is to invest, directly or indirectly, in a diversified portfolio of income-producing real estate which is used primarily for retail purposes (whether either wholly or partially), as well as real estate-related assets in relation to the foregoing, with an initial focus on China.

The REIT's initial portfolio comprises five retail properties, Beijing Wanliu (60%), Hefei Mengchenglu, Chengdu Konggang, Dalian Jinsanjiao and Xining Huayuan located in Tier 1, Tier 2 and other cities of significant economic potential in China:

- Beijing Wanliu is a community mall with a premium positioning in the Wanliu, Haidian District. The mall is located in close proximity to Zhongguancun retail hub, surrounded by high-end residential developments and educational institutions, and enjoys high transportation connectivity.
- Hefei Mengchenglu is a comprehensive retail mall focused on providing diversified retail services to meet demands of family-oriented residents in the Luyang District. The mall is prominently located in a densely populated mature residential area, in Hefei's North First Ring retail hub.
- Chengdu Konggang is a community retail mall that targets and serves the needs of uppermiddle class shoppers in an emerging residential area, with a large number of mature and high density residential projects. The mall is located in the Shuangliu County, and is within a 5 minutes drive to the Shuangliu International Airport.
- Dalian Jinsanjiao is a property master-leased to BHG Hypermarket, the only supermarket in the area. The property resides in Jinsanjiao area, which is surrounded by mature residential projects, and is situated in close proximity to the Huanan retail hub, a key retail area north of Dalian.
- Xining Huayuan is a retail mall master-leased to BHG Hypermarket, which caters to
  individuals with middle or upper-middle level income. The mall resides in Ximen-Dashizi
  retail hub area, the political, cultural, and business centre of Xining, with a high population
  density and immediate residential catchment.

The Group is presenting its financial results for the second quarter and half year ended 30 June 2018.

For ease of reference, the following abbreviations are used in this announcement:

"2Q 2017": For the 3-month period from 1 April 2017 to 30 June 2017;

"2Q 2018": For the 3-month period from 1 April 2018 to 30 June 2018;

"1H 2017": For the 6-month period from 1 January 2017 to 30 June 2017; and

"1H 2018": For the 6-month period from 1 January 2018 to 30 June 2018.

### BHG RETAIL REIT UNAUDITED FINANCIAL STATEMENTS ANNOUNCEMENT SECOND QUARTER AND HALF YEAR ENDED 30 JUNE 2018

### **Summary of Group Results**

	2Q 2018 <sup>(a)</sup>	2Q 2017 <sup>(a)</sup>	Change	1H 2018 <sup>(a)</sup>	1H 2017 <sup>(a)</sup>	Change	ı
	(S\$'000)	(S\$'000)	(%)	(S\$'000)	(S\$'000)	(%)	
Gross revenue	17,738	15,858	11.9	35,167	31,350	12.2	
Net property income	11,980	10,900	9.9	23,616	21,271	11.0	l
Amount available for distribution	5,117	4,918	4.0	10,404	9,974	4.3	l
Distribution per Unit ("DPU") (cents)	1.35	1.35	-	2.74	2.74	-	l

### Footnotes:

(a) The results of the Group's foreign subsidiaries were translated using the average SGD: CNY rate of 1:4.778, 1:4.929, 1:4.799 and 1:4.896 for 2Q 2018, 2Q 2017, 1H 2018 and 1H 2017, respectively.

Page **3** of **16** 

### 1(a) Consolidated Statement of Total Return and Distribution Statement

		2Q 2018 <sup>(a) (b)</sup>	2Q 2017 <sup>(a) (b)</sup>	Change	1H 2018 <sup>(a) (b)</sup>	1H 2017 <sup>(a) (b)</sup>	Change
Statement of Total Return	Note	(S\$'000)	(S\$'000)	(%)	(S\$'000)	(S\$'000)	(%)
Gross revenue		17,738	15,858	11.9	35,167	31,350	12.2
Property operating expenses		(5,758)	(4,958)	16.1	(11,551)	(10,079)	14.6
Net property income		11,980	10,900	9.9	23,616	21,271	11.0
Other income	(1)	11	15	(26.7)	22	253	(91.3)
Manager's base fee	(2)	(511)	(491)	4.1	(1,040)	(997)	4.3
Trustee's fee		(35)	(33)	6.1	(69)	(67)	3.0
Other expenses		(217)	(228)	(4.8)	(407)	(412)	(1.2)
Finance income		174	150	16.0	339	247	37.2
Foreign exchange gain - realised		58	1	>100.0	58	1	>100.0
Finance cost	(3)	(2,610)	(2,228)	17.1	(4,887)	(4,367)	11.9
Net income		8,850	8,086	9.4	17,632	15,929	10.7
Foreign exchange gain/(loss) - unrealised		139	-	N/M	120	(26)	>100.0
Total return for the period before taxation		8,989	8,086	11.2	17,752	15,903	11.6
Taxation	(4)	(1,988)	(1,958)	1.5	(3,884)	(3,438)	13.0
Total return for the period after taxation		7,001	6,128	14.2	13,868	12,465	11.3
Attributable to:							
Unitholders		4,817	4,247	13.4	9,617	8,748	9.9
Non-controlling interests		2,184	1,881	16.1	4,251	3,717	14.4
Total return for the period after taxation		7,001	6,128	14.2	13,868	12,465	11.3
<u>Distribution Statement</u>							
Total return for the period attributable to Unitholders		4,817	4,247	13.4	9,617	8,748	9.9
Distribution adjustments	(5)	300	671	(55.3)	787	1,226	(35.8)
Amount available for distribution		5,117	4,918	4.0	10,404	9,974	4.3

N/M: not meaningful

### Footnotes:

- (a) The results of the Group's foreign subsidiaries were translated using the average SGD: CNY rate of 1:4.778, 1:4.929, 1:4.799 and 1:4.896 for 2Q 2018, 2Q 2017, 1H 2018 and 1H 2017, respectively.
- (b) Includes property management fees of S\$618,000, S\$538,000, S\$1,213,000 and S\$1,061,000 for 2Q 2018, 2Q 2017, 1H 2018 and 1H 2017, respectively.

Notes to Consolidated Statement of Total Return and Distribution Statement:

### (1) Other income

Other income mainly comprised fine and penalties from tenants, government grant and miscellaneous income.

### (2) Manager's management fee

Manager's base management fee is calculated as 10.0% per annum of the Distributable Income of the Group.

Manager's performance fee is calculated as 25.0% of the difference in DPU in a financial year with the DPU in the preceding financial year (calculated before accounting for the performance fee but after accounting for the base fee in each financial year) multiplied by the weighted average number of Units in issue for such financial year.

### (3) Finance cost

Finance cost comprised the following:

Borrowing costs
Amortisation of debt establishment costs

2Q 2018 (S\$'000)	2Q 2017 (S\$'000)	Change (%)	1H 2018 (S\$'000)	1H 2017 (S\$'000)	Change (%)
2,515	2,146	17.2	4,698	4,203	11.8
95	82	15.9	189	164	15.2
2,610	2,228	17.1	4,887	4,367	11.9

### (4) Taxation

Taxation comprised income tax, deferred tax and withholding tax relating to the Group's foreign subsidiaries.

Current period:

- Income tax
- Deferred tax

2Q 2018	2Q 2017	Change	1H 2018	1H 2017	Change
(S\$'000)	(S\$'000)	(%)	(S\$'000)	(S\$'000)	(%)
1,814	1,508	20.3	3,538	2,752	28.6
174	450	(61.3)	346	686	(49.6)
1,988	1,958	1.5	3,884	3,438	13.0

### (5) Distribution adjustments

Distribution	adjustments
Distribution	adiustments

- Amortisation of debt establishment costs
- Deferred tax expense (a)
- Manager's management base fee payable in Units
- Property management fees payable in Units
- Transfer to statutory reserve <sup>(a)</sup>
- Other adjustments (a)

Net distribution adjustments

2Q 2018 (S\$'000)	2Q 2017 (S\$'000)	Change (%)	1H 2018 (S\$'000)	1H 2017 (S\$'000)	Change (%)
95	82	15.9	189	164	15.2
(2)	184	>100.0	(2)	184	>100.0
511	491	4.1	1,040	997	4.3
196	181	8.3	394	354	11.3
(389)	(295)	31.9	(770)	(557)	38.2
(111)	28	>100.0	(64)	84	>100.0
300	671	(55.3)	787	1,226	(35.8)

Footnote:

(a) Excludes share attributable to non-controlling interests.

### 1(b)(i) Statements of Financial Position

		Group		RE	IT
		30 Jun 2018 <sup>(a)</sup>	31 Dec 2017 <sup>(a)</sup>	30 Jun 2018 <sup>(a)</sup>	31 Dec 2017 <sup>(a)</sup>
	Note	S\$'000	S\$'000	S\$'000	S\$'000
Non-current assets					
Investment properties	(1)	812,470	811,116	-	-
Plant and equipment		703	690	-	-
Interest in subsidiaries		-	-	525,042	525,088
Trade and other receivables		115	123	-	-
Deferred tax assets		24	22	-	-
		813,312	811,951	525,042	525,088
Current assets					
Trade and other receivables		4,188	4,160	186	189
Cash and cash equivalents	(2)	71,220	72,081	1,018	547
		75,408	76,241	1,204	736
Total assets		888,720	888,192	526,246	525,824
Non-current liabilities					
Loans and borrowings	(3)	177,002	215,500	115,765	147,690
Loan from subsidiary	(4)	-	-	10,175	-
Trade and other payables		2,011	1,843	-	-
Security deposits		5,448	4,461	-	-
Deferred tax liabilities		25,030	24,404	-	-
		209,491	246,208	125,940	147,690
Current liabilities					
Loans and borrowings	(3)	59,741	25,972	58,522	24,760
Trade and other payables		17,325	19,401	2,432	1,334
Security deposits		11,823	11,730	-	-
Current tax payable		1,770	1,832	-	-
		90,659	58,935	60,954	26,094
		000 450	20= 442	400.004	4=0=04
Total liabilities		300,150	305,143	186,894	173,784
Net assets		588,570	583,049	339,352	352,040
Danier and all hou					
Represented by:		440.400	440.454	000.050	050.040
Unitholders' funds		419,489	416,454	339,352	352,040
Non-controlling interests ("NCI")		169,081	166,595	-	-
		588,570	583,049	339,352	352,040

### Footnotes:

(a) The results of the Group's foreign subsidiaries were translated using the closing SGD: CNY rate of 1:4.857 and 1:4.865 as at 30 June 2018 and 31 December 2017, respectively.

### **Notes to Statements of Financial Position:**

- (1) Increase in investment properties is mainly due to strengthening of RMB against SGD.
- (2) Cash and cash equivalents include restricted cash amounting to S\$18.8 million and S\$28.7 million as at 30 June 2018 and 31 December 2017, respectively, which is used to secure bank facilities.
- (3) Loans and borrowings are measured at amortised cost. The REIT has reclassified \$\$32 million from non-current liabilities to current liabilities as it is due within a year.
- (4) The REIT arranged a long-term interest-bearing loan from one of the subsidiaries in June 2018. This is mainly used for the REIT repayment of borrowings and interest expenses.

4 /h\/ii\ Aggregate Aggregate Aggregate of Domessings and Dobt Consumition for the Consum

### 1 (b)(ii) Aggregate Amount of Borrowings and Debt Securities for the Group

### Secured borrowings

- Amount repayable within one year
- Amount repayable after one year
- Less: Debt establishment costs (a)

Total secured borrowings Unsecured borrowings Total borrowings

30 Jun 2018 (S\$'000)	31 Dec 2017 (S\$'000)
46,696	26,015
177,563	216,222
(578)	(765)
223,681	241,472
13,062	-
236,743	241,472

### Footnotes:

(a) Debt establishment costs are amortised over the tenure of the respective loan facilities.

The Manager is confident that the Group will be able to obtain continuing financing from financial institutions, to enable the Group to meet its obligations as and when they fall due.

### **Details of any collaterals**

The Group has put in place two onshore secured borrowing facilities of RMB 280 million and RMB 71 million, and an offshore secured borrowing facility of S\$148 million. As at 30 June 2018, the RMB 280 million facility and S\$148 million facility were fully drawn down, while RMB 70 million was drawn down from the RMB 71 million onshore facility.

The onshore facilities are collectively secured by a legal mortgage over the Group's investment properties, and a pledge over the receivables of the five subsidiaries in China.

The offshore facility is secured by way of a charge on 100% of the REIT's shareholding in the Singapore holding companies, an equity pledge on Petra 1 (China) Mall Pte. Ltd.'s 60% equity interest in Beijing Hualian Wanmao Shopping Mall Management Co., Ltd., and equity pledges on the remaining four Singapore holding companies' 100% equity interest in the respective subsidiaries in China.

In addition to the above facilities, the REIT has obtained and drew down from unsecured facilities an amount totaling S\$13.2 million and S\$24.4 million in 2Q 2018 and 1H 2018 respectively. The facilities were obtained mainly for the purpose of repayment of borrowings.

### 1 (c) Consolidated Statement of Cash Flows

		2Q 2018	2Q 2017	1H 2018	1H 2017
	Note	(S\$'000)	(S\$'000)	(S\$'000)	(S\$'000)
Operating activities					
Total return for the period		7,001	6,128	13,868	12,465
Adjustments for:					
Manager's management fee payable in Units		511	491	1,040	997
Property management fees payable in Units		196	181	394	354
Finance income		(174)	(150)	(339)	(247)
Finance cost		2,610	2,228	4,887	4,367
Loss on disposal of plant and equipment		1	2	1	2
Depreciation		34	30	66	69
Foreign exchange (gain)/loss - unrealized		(139)	-	(120)	26
Taxation		1,988	1,958	3,884	3,438
Operating income before working capital changes		12,028	10,868	23,681	21,471
Changes in working capital:					
Trade and other receivables		2,432	568	(26)	6,192
Trade and other payables		(1,598)	(846)	(1,193)	(3,820)
Cash generated from operating activities		12,862	10,590	22,462	23,843
Tax paid		(1,875)	(1,710)	(3,605)	(2,586)
Net cash from operating activities		10,987	8,880	18,857	21,257
Investing activities					
Capital expenditure on investment properties		(125)	(141)	(609)	(343)
Purchase of plant and equipment		(58)	` _ ´	(79)	` -
Interest received		174	150	339	247
Net cash (used in)/from investing activities		(9)	9	(349)	(96)
Financing activities					
Distribution to unitholders		_	_	(9,976)	(9.076)
Decrease/(increase) in restricted cash		10,068	(1,843)	10,068	(11,828)
Interest paid		(3,877)	(3,768)	(4,562)	(4,356)
Proceeds from borrowings	(1)	13,180	1,700	24,375	11,300
Repayment of borrowings	(2)	(28,910)	(613)	(29,410)	(613)
Net cash used in financing activities		(9,539)	(4,524)	(9,505)	(14,573)
Net increase in cash and cash equivalents		1,439	4,365	9,003	6,588
Cash and cash equivalents at beginning of the period		51,398	39,072	43,352	38,373
Effect of exchange rate fluctuations on cash held		(446)	110	36	(1,414)
Cash and cash equivalents at end of the period	(3)	52,391	43,547	52,391	43,547

### **Notes to Consolidated Statement of Cash Flows:**

- (1) Proceeds from borrowings were S\$11.5 million and S\$13.1 million higher than 2Q 2017 and 1H 2017. The increase were mainly used to fund interest payments of borrowings and repayment of borrowings.
- (2) Repayment of borrowings were S\$28.3 million and S\$28.8 million higher than 2Q 2017 and 1H 2017 mainly due to repayment of the short-term facilities at REIT level and early settlement of the partial onshore borrowings.
- (3) For purpose of the Consolidated Statement of Cash Flows, the cash and cash equivalents comprised the following:

Bank and cash balances
Less: Restricted cash
Cash and cash equivalents of cash flows statement

30 Jun 2017
(S\$'000)
68,672
(25,125)
43,547

Restricted cash relates to cash balances which are used to secure bank borrowings.

### 1 (d)(i) Statements of Changes in Unitholders' Funds

	Group			
	2Q 2018	2Q 2017	1H 2018	1H 2017
	(S\$'000)	(S\$'000)	(S\$'000)	(S\$'000)
Unitholders' funds as at beginning of the period	423,248	408,357	416,454	421,177
Change in Unitholders' funds resulting from operations before distribution	4,817	4,247	9,617	8,748
Transfer to statutory reserve	(389)	(295)	(770)	(557)
Net increase in net assets resulting from operations	427,676	412,309	425,301	429,368
Unitholders' transactions Issue of new Units				
- Manager's management fee paid/payable in Units	511	491	1,040	997
- Property management fees paid/payable in Units	196	181	394	354
Distribution to Unitholders	-	-	(9,976)	(9,076)
Net increase/(decrease) in net assets resulting from Unitholders' transactions	707	672	(8,542)	(7,725)
Movement in foreign currency translation reserve	(9,283)	385	1,960	(8,539)
Movement in statutory reserve	389	295	770	557
Total Unitholders' funds as at end of the period	419,489	413,661	419,489	413,661

REIT			
2Q 2018 (S\$'000)	2Q 2017 (S\$'000)	1H 2018 (S\$'000)	1H 2017 (S\$'000)
340,769	357,545	352,040	367,784
(2,124)	(1,893)	(4,146)	(3,735)
338,645	355,652	347,894	364,049
511	490	1,040	996
196	181	394	354
-	-	(9,976)	(9,076)
707	671	(8,542)	(7,726)
339,352	356,323	339,352	356,323

### 1 (d)(ii) Details of Any Changes in Units

# REIT Units in issue: As at beginning of period Issue of new units relating to:

- Manager's management base fee payable in Units

- Property manager's fee payable in Units

Issued units as at end of period

Units to be issued:

Manager's management base fee payable in Units Property manager's fee payable in Units To be issued units as at end of period

Total issued and issuable units as at end of period

2Q 2018	2Q 2017	1H 2018	1H 2017
('000)	('000')	('000')	('000)
500,934	496,877	499,737	495,560
681	724	1,620	1,770
255	248	513	519
501,870	497,849	501,870	497,849
710	680	710	680
271	250	271	250
981	930	981	930
502,851	498,779	502,851	498,779

There were no convertibles, treasury units and subsidiary holdings as at 30 June 2018 and 30 June 2017.

# 1(d)(iii) To show the total number of issued units excluding treasury units as at the end of the current financial period, and as at the end of the immediately preceding year

Total number of issued units as at 30 June 2018 and 31 December 2017 were 501,870,000 and 499,737,000 respectively.

# 1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury units and subsidiary holdings as at the end of the current financial period reported on

Not applicable.

### Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice

The figures have not been audited or reviewed by our auditors.

## Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

## 4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

Except as disclosed in paragraph 5 below, the accounting policies and methods of computation adopted in the preparation of the financial statements for the current report period are consistent with those stated in the audited financial statements for the financial year ended 31 December 2017.

# If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group adopted a number of new standards, amendments to standards and interpretations that are effective for annual periods beginning on or after 1 January 2018. The adoption of new standards, amendments to standards and interpretations did not result in any significant impact on the financial statements of the Group.

### 6 Earnings per Unit and Distribution per Unit

Weighted average number of units ('000)
Basic
Diluted
Earnings per unit ("EPU") (a) (b) (cents)
Basic
Diluted
Number of Units entitled to distribution ('000)
Distribution per unit ("DPU") (c) (cents)

2Q 2018	2Q 2017	1H 2018	1H 2017
501,881	497,860	501,415	497,377
502,851	498,779	502,851	498,779
0.96	0.85	1.92	1.76
0.96	0.85	1.92	1.75
379,670	363,279	379,670	363,279
1.35	1.35	2.74	2.74

### Footnotes:

- (a) EPU is calculated based on total return after taxation and non-controlling interests.
- (b) The computation of the DPU is based on the number of Units entitled to distribution of 379,670,000, 363,279,000, 379,670,000 and 363,279,000 in 2Q 2018, 2Q 2017, 1H 2018 and 1H 2017, respectively. The Units entitled to distribution have excluded strategic investor's Units of 123,181,000, 135,500,000, 123,181,000 and 135,500,000 in 2Q 2018, 2Q 2017, 1H 2018 and 2Q 2017 respectively, in accordance with the Distribution Waiver provided by our strategic investor.

### 7 Net Asset Value ("NAV") per Unit

Number of Units in issue and to be issued at end of period ('000)

Net asset value per Unit (S\$) (a)

Group		REIT	
30 Jun 2018	31 Dec 2017	30 Jun 2018	31 Dec 2017
502,851	500,934	502,851	500,934
0.83	0.83	0.67	0.70

### Footnote:

(a) The NAV per unit is computed based on the Units in issue and to be issued of 502,851,000 and 500,934,000 as at 30 June 2018 and 31 December 2017, respectively.

### 8 Review of the Performance

Gross revenue in 2Q 2018 and 1H 2018 was S\$1.9 million (11.9%) and S\$3.8 million (12.2%) higher than 2Q 2017 and 1H 2017. This was mainly due to strong rental reversion and higher occupancy rates.

Property Operating Expenses in 2Q 2018 was S\$0.8 million (16.1%) higher than 2Q 2017. Property Operating Expenses in 1H 2018 was S\$1.5 million (14.6%) higher than 1H 2017. These were mainly due to higher property tax and property management fees (respectively as a result of higher revenue and higher net property income), as well as staff and marketing-related expenses in both 2Q 2018 and 1H 2018. Despite the higher operating expenses, net property income was S\$1.1 million (9.9%) and S\$2.3 million (11.0%) higher than 2Q 2017 and 1H 2017, respectively. This was due mainly to the increase in rental revenue.

Finance cost was S\$0.4 million (17.1%) and S\$0.5 million (11.9%) higher than 2Q 2017 and 1H 2017.

Taxation comprised income tax and deferred tax. Higher income tax in 2Q 2018 and 1H 2018 as compared to 2Q 2017 and 1H 2017 is due to higher operating income earned during the period. Lower deferred tax in 2Q 2018 and 1H 2018 as compared to 2Q 2017 and 1H 2017 is mainly due to lesser deferred tax provided on the net profit earned by subsidiaries during the current period that are available for dividend repatriation. Deferred tax is provided based on the actual withholding tax rate that was applied on the recent dividend repatriation, which is lower than the estimated rate adopted in the preceding year.

### 9. Variance from previous forecast or prospect statement

The Group has not disclosed any forecast to the market.

# 10 Commentary on the competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months

The China economy grew 6.8% year-on-year to RMB 41.9 trillion in 1H 2018, above the government's full year growth target of around 6.5%. In July 2018, the State Council's executive meeting chaired by Premier Li Keqiang announced that China will adopt a combination of fiscal and financial measures in an effort to boost domestic demand further and bolster support for the real economy. It added, the government will roll out targeted and well-timed regulations in the face of external uncertainties and keep the economy performing within a reasonable range. (Source: National Bureau of Statistics of China)

Retail sales rose 9.4% year-on-year to RMB 18.0 trillion in 1H 2018. According to CBRE, new supply slowed after the supply peak in end 2017. National average vacancy rate fell slightly. Aside from continued expansion by food and beverage retailers in shopping malls, much of the activity involved retailers expanding their online sales channels. Many retailers in the luxury sector have embraced cross-sector retailing to lure young consumers. (Source: National Bureau of Statistics of China, CBRE Marketview)

Disposable income and consumption expenditure per capita for urban residents increased 7.9% and 6.8%, respectively in 1H 2018. Consumption accounted for 78.5% of China's economic growth in 1H 2018, up from 58.8% for the full year 2017. (Source: National Bureau of Statistics of China)

BHG Retail REIT's current portfolio of five community-focused retail properties strategically located in high population density neighbourhoods are poised to benefit from their immediate catchments' rising income, increasing domestic spending, and the middle-income consumption upgrade.

### 11 Distribution

### (a) Current financial period

Any distribution declared for the current financial period? Yes

Distribution period : 1 January 2018 to 30 June 2018

Distribution rate : 2.74 cents per unit
Distribution type : Capital distribution

Tax rate : Capital distribution represents a return of capital to

Unitholders for Singapore income tax purpose and is therefore not subject to income tax. For Unitholders who hold the Units as trading assets, the amount of capital gain distribution will be applied to reduce the cost base of their Units for the purpose of calculating the amount of taxable trading gains arising from the

disposal of the Units.

Remark : The capital distribution from 1 January 2018 to 30 June

2018 is expected to be funded from borrowing at the REIT level as well as internal cash flow from operations.

### (b) Corresponding period of the immediately preceding financial year

Any distributions declared for the corresponding period of the immediate preceding financial periods? Yes

Distribution period : 1 January 2017 to 30 June 2017

Distribution rate : 2.74 cents per unit

Distribution type : Capital distribution

(c) Date payable: 27 September 2018

(d) Book closure date: 10 September 2018

### 12 If no distribution has been declared / recommended, a statement to that effect.

Not applicable.

13 If the Group has obtained a general mandate from Unitholders for interested person transactions ("IPT"), the aggregate value of such transactions are required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group has not obtained a general mandate from Unitholders for IPT.

# BHG RETAIL REIT UNAUDITED FINANCIAL STATEMENTS ANNOUNCEMENT SECOND QUARTER AND HALF YEAR ENDED 30 JUNE 2018

14 Confirmation pursuant to Rule 720(1) of the Listing Manual

The Manager confirms that it has procured undertakings from all Directors and Executive Officers (in the format set out in Appendix 7.7) pursuant to Rule 720(1) of the Listing Manual.

### 15 Confirmation pursuant to Rule 705(5) of the Listing Manual

To the best of our knowledge, nothing has come to the attention of the Board of Directors of the Manager which may render the unaudited interim financial results of the Group and the REIT (comprising the statement of financial position as at 30 June 2018, statement of total return and distribution statement, statement of cash flow and statement of movements in Unitholders' funds for the quarter ended on that date), together with their accompanying notes, to be false or misleading, in any material respect.

On behalf of the Board of the Manager

Francis Siu Wai Keung Chairman

Ben Yeo Chee Seong Director

# BHG RETAIL REIT UNAUDITED FINANCIAL STATEMENTS ANNOUNCEMENT SECOND QUARTER AND HALF YEAR ENDED 30 JUNE 2018

This release may contain forward-looking statements that involve assumptions, risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses (including employee wages, benefits and training costs), property expenses and governmental, public policy changes, and the continued availability of financing. Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.

The value of units in the REIT ("Units") and the income derived from them, if any, may fall or rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested. The past performance of the Group is not necessarily indicative of the future performance of the Group.

Investors should note that they have no right to request the Manager to redeem or purchase their Units for so long as the Units are listed on the SGX-ST. It is intended that holders of Units may only deal in their Units through trading on the SGX-ST. The listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

By Order of the Board

Ms Kiar Lee Noi Company Secretary

**BHG Retail Trust Management Pte. Ltd.** 

(Company registration no. 201504222D) (as Manager of BHG Retail REIT)

8 August 2018